

**Propositions S/Z Outreach Program  
Outreach Events Overview  
November 2015 Report**

Props. S and Z ICOC  
Construction Subcommittee  
December 3, 2015, Exhibit 2.1

**Events Attended**

- Elite Service Disabled Veteran-Owned Business (SDVOB) Network monthly meeting (11/03)
- Meet and greet with Balfour Beatty (11/09)
- Site walk for Whole Site Modernization and HVAC at Monroe Clark Middle School (11/12)
- Site walk for Remove & Replace HVAC on Science Building at Serra High School (11/19)
- Annual outreach strategy conversation with Women's Business Enterprise Council-West (WBEC-West; 11/24)
- Annual outreach strategy meeting with Raphael's regarding Construction Expo 2016 (11/24)

**Events Scheduled**

- Regional Construction Procurement Committee (RCPC; 12/02)
- National Association of Women in Construction (NAWIC) monthly meeting (12/08)
- San Diego Contracting Opportunity Center's (SDCOC's) annual Doing Business with SDUSD workshop (12/09)
- Associated Subcontractors Alliance (ASA) monthly meeting (12/09)
- Central San Diego Black Chamber of Commerce monthly meeting (12/16)
- US Hispanic Contractors and Professionals quarterly meeting (12/TBD)
- San Diego Supplier Development Council (SDSDC) bimonthly meeting (TBD)
- Council for Supplier Diversity Category Sourcing event (TBD)

**Micro-Projects Program**

- 13 micro-projects awarded in FY 2015-2016
- 100% Small Business Enterprises (SBEs), and also: 1 DVBE, 2 WBE and 6 MBE



**Business Outreach Report  
 CONSTRUCTION  
 2015, 4th Quarter Update**

Total Bond Dollars Awarded in 2015	\$88,568,304.00
Number of Bond Projects Awarded in 2015	28

	Dollar	%
<b>Emerging Business Enterprise (EBE) Awards</b>	<b>\$36,711,532.00</b>	<b>41.45%</b>
Non-EBE Awards	\$51,856,772.00	58.55%

**EBE Categories**

Disabled Veteran Business Enterprise/ Service-Disabled Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$4,848,908.00	5.47%
Minority Business Enterprise (MBE)	\$6,069,973.00	6.85%
Woman Business Enterprise (WBE)	\$4,586,386.00	5.18%
Small Business Enterprise (SBE)	\$36,329,052.00	41.02%

<b>Local</b>	Dollar	%
Local (SD County)	<b>\$57,027,902.00</b>	<b>64.39%</b>
Outside of SD County	\$31,540,402.00	35.61%